

**HIGH
QUALITY**

**FAST
APPROVALS**

**HIGH
RECRUITMENTS**

**EFFICIENT
PROJECT MANAGEMENT**

You can
CHECK-IN 
for your **GLOBAL
STUDIES**

WE THINK DIFFERENT

WE DO IT DIFFERENT

**NEXT
CRO**



WHO IS NEXT CRO?

A highly added value CRO with local expertise Operating in **Greece, Turkey** and **Cyprus, HQ in UK** (no operations)

Offering a highly experienced “plug & play” study team

Launched as an organization that brought together a team of **high experienced professionals**, in order to improve, accelerate and enhance the research and develop practices in the area, introducing practical solutions, overcoming inefficiencies and exploiting all opportunities in clinical trials

WHO IS NEXT CRO?

OUR MISSION

WE COMMIT ON

WHY NEXT CRO?



OUR MISSION

Being a company of dynamic professionals, offering contract services through reliable partnerships, excellence, quality and expertise in highly specialized fields:

to collaborate with all stakeholders across the biopharmaceutical research and development community,

to continuously change and **provide**, through a dream team of experts, clinical trial management solutions

to canalize more studies in the countries we operate, **contributing** to the health of the local people.



WHO IS NEXT CRO?

OUR MISSION

WE COMMIT ON

WHY NEXT CRO?

WE COMMIT ON

- HIGH SPONSOR'S EXPECTATIONS/KPIS
- FAST START-UP TIMELINES
- DEDICATED STUDY TEAMS
- ADEQUATE RESOURCES
- SHARING COUNTRY INTELLIGENCE
- "PLUG & PLAY" CRAS

WHO IS NEXT CRO?

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WHY NEXT CRO?





WHY NEXT CRO?

WHO IS NEXT CRO?

The region Regulated - high quality - centralized Health System - Motivated Investigators

Local expertise Fast approvals - High recruitment - Best selection of Investigators

OUR MISSION

Experienced Management Team working with Global CROs/ Pharma Achieve study goals - Added value expertise - Various therapeutic areas

WE COMMIT ON

Flexibility

High efficiency

Ethical company

WHY NEXT CRO?

Finances Financially stable - Privately owned - Ambitious executive goals - 1,5 times our turnover as backlog



NEXT CRO

**WE THINK DIFFERENT
WE DO IT DIFFERENT**

A group of four business professionals (three women and one man) are shown in a meeting, smiling and engaged in conversation. The image is overlaid with a semi-transparent green filter. The text 'WE THINK DIFFERENT WE DO IT DIFFERENT' is centered over the image in a bold, white, sans-serif font.

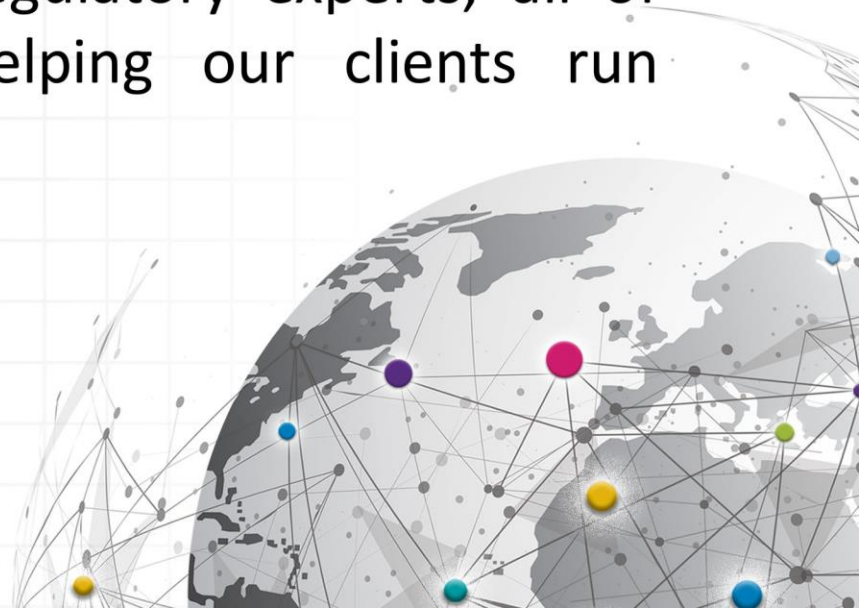
1. THE TEAM
2. OUR EXPERIENCE
3. OUR PERFORMANCE
4. APPROVAL TIMELINES
5. RECRUITMENT
6. PROVIDE SOLUTIONS
7. HOW WE WORK
8. CLINICAL TRIAL SERVICES
9. FUNCTIONAL OUTSOURCING
10. TESTIMONIALS



1. THE TEAM

We combine an experienced Management Team with locally based staff providing, the optimum combination of customer service with local knowledge.

We have an exceptional team of Clinical Trial Managers, CRAs, SSU Specialists and Regulatory experts, all of whom are committed to helping our clients run successful studies.



2. OUR EXPERIENCE

WE THINK DIFFERENT

WE DO IT DIFFERENT



EXPERIENCE/01

% Clinical Experience of our team in:

Phase II	25%
Phase III	45%
Phase IV	30%

EXPERIENCE/02

% Clinical Experience of our team in:

Oncology/Hematology	25%
Rheumatology/Gastroenterology	9%
Infectious Diseases/Endocrinology	5%
CNS/Renal & Genitourinary	12%
Diabetes	6%
Cardiovascular	15%
Asthma/COPD/Pain	8%
Other	20%

With **60%**
STRATEGIC
PARTNERSHIPS

OUR CLIENTS

Biotech	30%
Pharmaceutical	20%
Medical Device	10%
CROs	30%
Research Institutes- Academic	10%



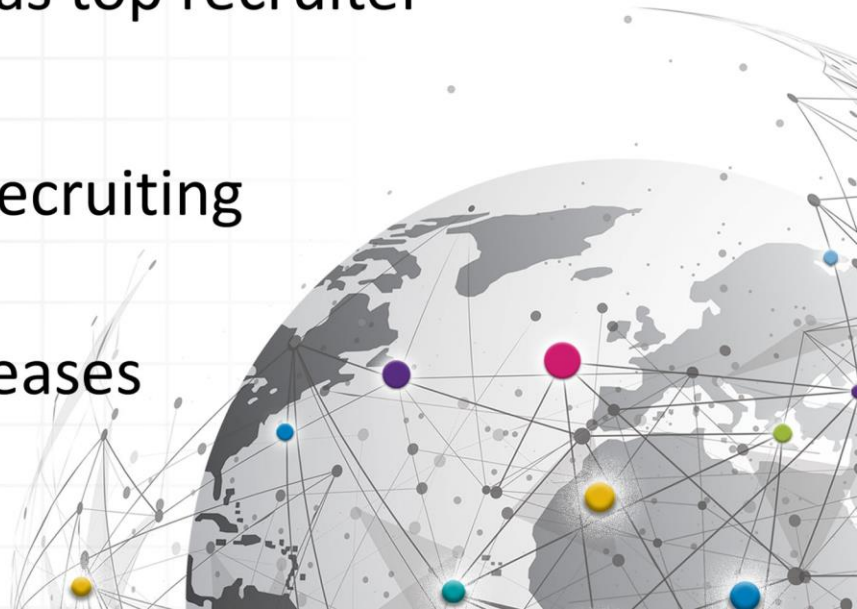
3. OUR PERFORMANCE

In 80% of the global studies that we participate, we manage to be the first to initiate a site

In 70% of the global studies that we participate, we managed to have one site as top recruiter

80% of the initiated sites are recruiting

100% we specialize in rare diseases

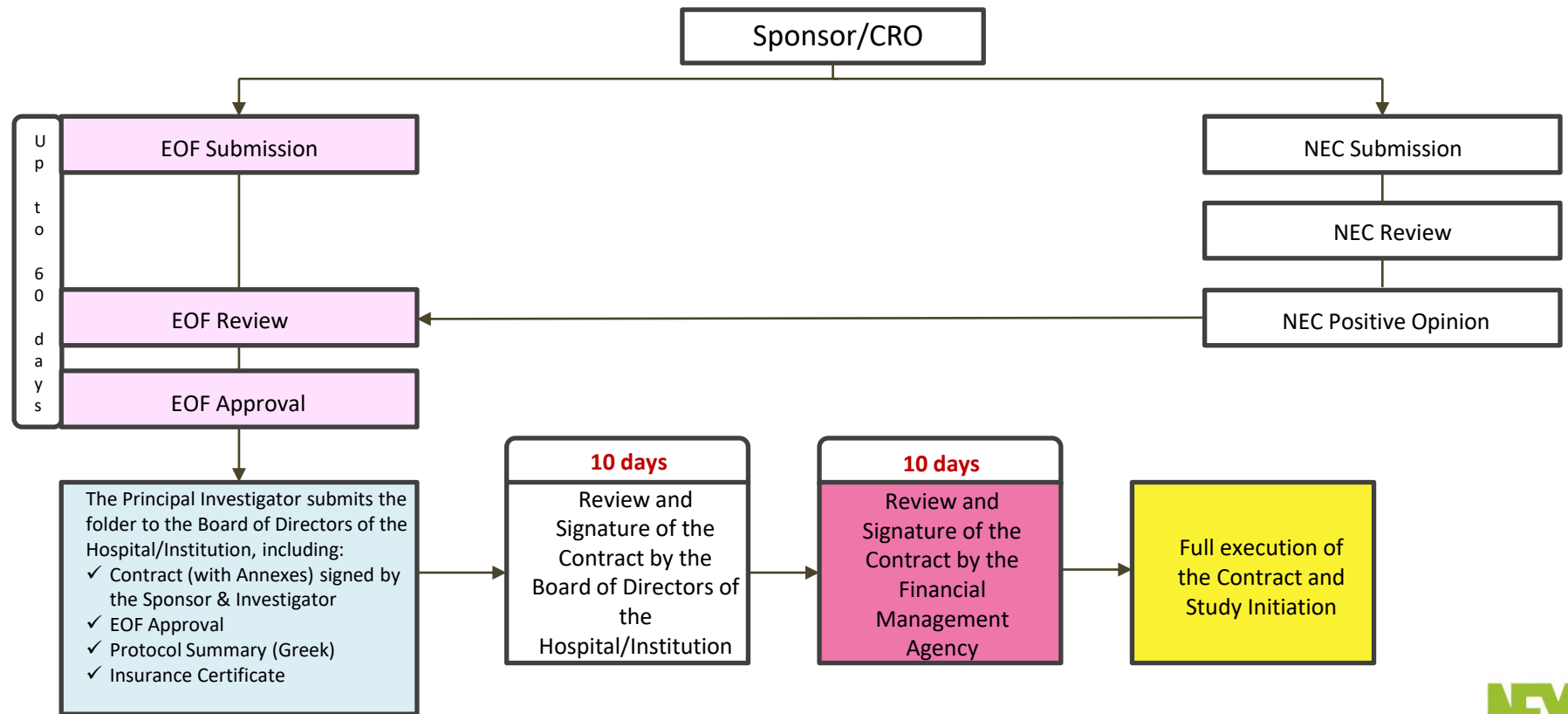


4. APPROVAL TIMELINES

SPEED-UP
Timelines
by 15%



Start-up process of Interventional Clinical Studies



Overall timeline from initial submission until study initiation, up to: 90 days

INCREASE
RECRUITMENT
RATES by
30%



6. PROVIDE SOLUTIONS

WE THINK DIFFERENT

WE DO IT DIFFERENT



CHALLENGES

SOLUTIONS

- Clinical Trials are expensive and high risk investments for the Bio-Pharmaceutical companies.
- Speeding up the total duration of a Clinical Trial, will result in faster approval of the new drug from the Regulatory Authorities (FDA EMA etc.) and faster introduction into the market.
- Faster recruitment of patients in a Clinical Trial, will result in faster data collection and faster finalization of the Clinical Trial, shortening its duration.

- Our region offers more efficient solutions by providing the same quality with lower costs, including the investigators' fees.
- We commit to deliver faster, mainly in the start-up phase of the Clinical Trial.
- We commit to deliver higher recruitment of patients and well selected sites in each Clinical Trial.



SINGLE POINT of contact



8. CLINICAL TRIAL SERVICES

- **Informed Consent Local Adaptation-Translation and Validation**
- **Study Feasibilities-Country selection**
- **Academic Leadership and Investigator Management**
- **Study Start Up Services**
- **Regulatory and Ethics Submissions**
- **Site and Investigator Contract negotiations**
- **Site Management and Monitoring**
- **Study Committee Management**
- **Local Project Management**
- **Site/Investigator payments**
- **Investigator Meeting Organisation**
- **Study Site Coordination**



10. TESTIMONIALS

“
...despite your annual leave, you responded always *reliable and quickly*
to any emails... I am very impressed with your dedication.
It is a pleasure working with you on this study...”

“
...thank you as well for your *great support*
during the course of the study from the beginning...”


“
... I really appreciate your *professional support and engagement*.
This high performance level is what we would expect from all CROs.
We have no doubt that this brings value to the study...”

“
...you are performing *better than many of other CROs*
we have worked with...”





Thank you!

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